

TOP 50 PROSPECTS

As the aftermarket's leading source for business news and information we always strive to make your job a little easier. We know you have certain growth objectives entering each new year and moving into 2004 we thought it would be a good idea to arm you with dozens of potential wholesale opportunities that you may or may not know about. Our thinking is that if we can save you some legwork, we'll improve your chances of hitting those projected 2004 sales goals.

This is our second report devoted to prospecting. Last February, as our Service Dealer Report, we offered 15

leads for you as you search for new business. But that just wasn't enough. It's taken a lot of digging, but you'll find 50 prospecting opportunities in the pages that follow. When possible, we've included contact names and phone numbers, but as you'll see, some of these leads simply point you in a direction. Our intent is to inform you about certain companies, but also to get you thinking outside the box by commenting on certain rule changes or regulations that are going to impact your area. For instance, in April 2003 the city of Macon, Ga., passed a rule requiring taxi companies to undergo annual inspections of their vehicles. This certainly will generate busi-

ness for the jobbers and WDs who service these companies in the city.

As a national publication, we realize we have not listed all of the potential customers in every given area. Unlike our list of the Top 50 distributors (see page 13 if you missed it), *these listings are not ranked*. We've highlighted a few key opportunities on this page and followed up with 45 quick hitting leads in alphabetical order that can give you a jump on the competition.

We hope you review this list and find a few diamonds in the rough for your business. Ideally, they'll become valuable customers for you in the years to come. ■

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Bridgestone/Firestone

BFS Retail & Commercial Operations
333 E. Lake St.
Bloomington, IL 60108
630-259-9000
www.mastercareusa.com

Location: 1,500 locations nationwide

What's happening?

Firestone Tire & Service Centers conduct a substantial amount of the nation's consumer repair business, however, BFS also has an extensive fleet program. The "Company Car Connection" National Accounts program features competitive prices, centralized invoices and statements, and

nationwide warranties at nearly 5,000 service locations across the country. That 5,000 number includes operations beyond the Service Centers — such as MasterCare® Car Service, Mark Morris, Expert Tire and Tire Station retail outlets for automotive tires and service.

Contact

Firestone is based in Nashville, but its American Tire and Service Division is headquartered in Bloomington, Ill. Jim East is the manager of purchasing, reachable at 630-259-9000. "Everything goes through there, so that's the place to start" if you wish to be a vendor to

Firestone, according to spokesman Dan McDonald.

Dollar Thrifty Automotive Group

5330 E. 31st St.
Tulsa, OK 74135
918-660-7700
www.dtag.com

Location: Has approximately 800 corporate and franchised sites in the U.S. and Canada.

What's happening?

DTAG spent much of 2003 acquiring franchise operations in several key markets in the U.S. and Canada. The company bought 58 franchisees and added more than 14,500 vehicles on an annualized basis to DTAG's U.S. rental fleet. The company will continue this approach in 2004. For distributors,

this is worth noting. If you have relationships with existing Dollar or Thrifty franchisees, a corporate acquisition may hurt or help you, depending on your agreements. And, if you've had trouble getting a foot in the door with a local franchisee, this strategy shift may give you a lift.

Contact

Jay A. Betz, executive vice president, Fleet Operations for Dollar Thrifty Automotive Group and president of Thrifty Car Sales, Inc., advises distributors, looking to supply parts for routine repairs, to contact the local city manager or maintenance manager to see if they have

parts needs. For larger distributors, Dollar Thrifty's corporate headquarters, through its Purchasing Department, leverages system-wide buying power to provide access to discounted programs.

Meineke Car Care Centers

128 S. Tryon St., Ste. 900
Charlotte, N.C. 28202
704-377-8855
www.meineke.com

Location: Nationwide

What's happening?

Meineke was acquired in July 2003 by members of the management team and two financial partners. According to President and CEO Kenneth D. Walker this will enable Meineke to expand and innovate. The firm has more than 900 shops, although the vast majority are independently owned.

Meineke is the second largest specialist automotive service franchise in the Americas.

Contact

The company has national agreements with several parts suppliers, but franchisees are allowed to buy locally if necessary. Tom Kirby, Meineke's director of product development, can be reached at 704-644-8185; and via e-mail at tom.kirby@meineke.com. Anyone

selling shop equipment should contact Equipment Manager Eve Cooper at 704-644-8118; e-mail: eve.cooper@meineke.com.

Midas Inc.

1300 Arlington Hts. Road
Itasca, IL 60143
630-438-3000
www.midas.com

Location: Has shops in 19 countries, including 1,900 in the U.S. and Canada.

What's happening?

Midas is nearing the completion of a major business transformation. The chain has developed and implemented strategic initiatives that it believes will reduce costs and enhance profitability. These initiatives include the disposition of 77 Parts Warehouse, Inc. sites, the closure and re-franchising of certain

company-operated shops and the redesign of Midas's wholesale parts distribution network. As result, the company last April entered into supply agreements with AutoZone (for U.S.) and Uni-Select (for Canada), which now distribute Midas branded products and other automotive parts.

Contact

Midas Spokesman Bob Troyer told us last year that the agreement with AutoZone does not preclude Midas shop owners from buying from other suppliers. There is no other source for Midas brand products, however, "with regard to hot shot delivery, we can't force the

dealers to buy anywhere," Troyer said. "We would encourage them to be part of this program."

Precision Tune Auto Care

748 Miller Drive S.E.
Leesburg, VA 20177
703-608-8134
www.precisionac.com

Location: 32 states coast to coast throughout the United States

What's happening?

Precision Tune has a five-year development/sales growth plan of 600 domestic centers by 2008. The locations service more than 46,000 vehicles/week. Precision Tune offers full-service repair services and is focused on expanding front-end services, such as alignments and newly added tire repairs. This will

open the door for additional repairs, such as brake work. At the end of December the company signed an agreement with Pep Boys to have the distributor supply tires and selected hard parts to Precision franchisees (see pg. 12 for details). The deal, however, is non-exclusive, which leaves the door open for other jobbers and WDs.

Contact

John Wiegand, senior vice president of operational programs, can be reached at 703-777-9095, ext 247. Wiegand advises distributors to "provide timely hot shot delivery programs and offer outstanding pricing with favorable terms; make it easy and convenient" for

Precision Tune to do business with you.

Prospect	Location	What's happening?	Contact
American Automobile Association (AAA)	Varies	The first AAA-branded shop opened in Santa Clara, Calif., in 1999. Since then regional chapters have opened roughly 20 repair shops under the AAA name. AAA Carolinas, for instance, has opened five AutoMark shops in Raleigh and Charlotte.	Check with your state AAA chapter to see if they have organization-owned locations and, if they do, to find out how parts are purchased. These shops are not affiliated with AAA national, which is based out of Orlando, Fla.
AAMCO Transmissions 1 Presidential Blvd. Bala Cynwyd, PA 19004	More than 700 locations in the U.S. and Canada.	AAMCO locations are independently owned and operated and focus exclusively on transmission service. The company has a National Fleet Program.	AAMCO has supply agreements with Transtar and AutoZone, however, the locations are independently owned. Corporate phone number is 610-668-2900.
ATL International, Inc. 8334 Veterans Hwy. Millersville, MD 21108	Nationwide	Operates franchises as All Tune and Lube, ATL Motor Mate and All Tune Transmissions.	Contact Susan Warner in the ATL headquarters, 800-935-8863.
Brake Masters Systems Inc. 6179 E. Broadway Blvd. Tucson, AZ 85711	Seven states: Az., Calif., Neb., Nev., N.M., Texas and Utah.	There are close to 80 Brake Masters locations and approximately half are franchises (mostly in California). Services include brake work, belt and hose replacement, and repairs for water pumps, starters/alternators, power steering systems and more.	Company V.P. of Operations is Rich Fortuno, 520-512-0000; or contact Brake Warehouse Manager Jim Vargo, 520-791-2000.
Car-X Auto Service 1375 E. Woodfield Rd. Ste. 500 Schaumburg, IL 60173	Midwest	There are approximately 150 locations, 35 of which are company owned. Note that Car-X is owned by Tuffy, but the buying for the two companies is handled separately.	Director of Franchise Development Kim Bauer handles all major purchasing agreements and he can be reached at 800-359-2359. Some local buying is done by the shops for items not in the system.
Cendant Corporation Avis/Budget 6 Sylvan Way Parsippany, NJ 07054	Nationwide	There are 138 major service facilities that perform most repairs for these two rental vehicle businesses. Most of the work is under warranty, so dealerships are a prime parts source, as are national accounts with suppliers. All buying is done corporately.	Purchasing Director Rob Alnor, 973-496-3883, welcomes your calls and says if he's not available try Kristen Warlick, 973-496-8337. FYI, Cendant also owns two Fleet management companies — PHH Arval and Wright Express.
Chicago Carriage Cab 2617 S. Wabash Chicago, IL 60616	Chicago and surrounding area	Carriage began servicing Chicago last spring with extended-frame Ford Crown Victoria sedans that have added leg room. With 342 taxi medallions, Carriage is the second largest taxi firm in Chicago and recently attempted to buy competitor Yellow Cab.	Parts are purchased through distributors in New York and Chicago, although there is no central purchasing. Anyone interested in supplying parts should contact Alex Igolnakov at 312-326-2221.
City Garage 1190 Explorer St. Duncanville, TX 75137	Dallas/Ft. Worth	In the Dallas/Ft. Worth area, City Garage operates 19 full-service auto repair locations and one motor shop. Buying traditionally takes place at the corporate level, although in recent years the individual shops have been given the green light to buy locally.	Contact Purchasing Manager Ed Morrison in the company's parts warehouse, 972-572-2498.
City of Philadelphia 1401 JFK Blvd., Ste. 170 Philadelphia, PA 19102-1685	Philadelphia	A cost-cutting proposal called the Fleet Reduction Project might reduce Philly's 6,500-vehicle fleet. The city hopes to cut its \$84 million new vehicle budget by 40 percent over the next five years, which likely means more repairs of older vehicles.	Commissioner of the Procurement Department is William F. Gamble, 215-686-4720. For details on the bidding process, go to http://bids.phila.gov online.
Clutch Doctors 2701 N.W. Vaughn, Ste. 438 Portland, OR 97210	Two states: Wash. and Ore.	Operates a dozen locations in the Northwest, and only a couple of them are company owned. The company is interested in expanding to other western states, which could make this an ideal ground-floor opportunity.	Owner Jeff Nootenboom handles the corporate parts purchasing, 503-525-5808. Franchisees do make many of their own parts purchases, so you'll want to check with individual locations to see if they are open to a new supplier.
Coca-Cola Enterprises 2500 Windy Ridge Pkwy. Atlanta, GA 30339	Nationwide	Coca-Cola owns one of the largest private truck fleets in the U.S., operating more than 24,000 vehicles. The company recently decided to retrofit beverage delivery trucks in Texas, Louisiana and Pennsylvania with emissions reducing components.	Coca-Cola's Corporate Director for Fleet Procurement is Dave Leasure who can be reached in Marietta, Ga., at 770-989-3000, or in Cincinnati at 513-527-8572.
Conrad's Total Care/Tire Ctrs 14577 Lorain Ave. Cleveland, OH 44111	Northeast Ohio	Conrad's is one of Northeast Ohio's leading tire suppliers, but the chain performs other repair services. Roughly 150,000 vehicles are serviced each year at its 24 locations. The chain will soon be adding a 25th shop in Macedonia, south of Cleveland.	All Conrad branches purchase parts separately according to the company's Dennis Conrad. Locations can be found on the Internet at www.econrads.com . The corporate phone number is 216-941-7876.
Cottman Transmission 240 New York Drive Fort Washington, PA 19034	Nationwide (43 states)	This month Cottman launched the Platinum Care Center Program, a quality initiative for its service centers. Cottman repairs, remanufactures, and services automotive transmissions and has over 400 franchised locations in 43 states.	The company recently appointed Chris Bair to direct national fleet sales and new business development, which could mean a push toward these larger accounts. The contact for parts purchases is V.P., Equipment Greg Mowry, 800-394-6116, ext. 180.
Fairway Ford 4333 Washington Road Evans, GA 30809	Ga.	Fairway Ford recently opened a \$500,000, 10-bay service shop that allows the dealership to service larger vehicles (RVs, medium-duty trucks and even tractor-trailers). This is part of a plan to expand into fleet work and routine maintenance.	This dealership services roughly 1,100 vehicles per month, but the addition could add another 400 vehicles. Contact Parts & Service Director Guy Kabureck at 706-854-9200
First Group America One Centennial Plaza 705 Central Avenue Ste. 300 Cincinnati, OH 45202-5755	Nationwide (40 states)	FGA offers contracted repair services to governments, transit systems, school districts and more. FGA services 40,000 pieces of equipment ("weed wackers to heavy-duty trucks") in 400 locations and hopes to double its size in the next eight years.	The company has national contracts for batteries, filters and other replacement parts. Contact V.P. of Purchasing Gary Fratilla at 513-241-2200. See www.firstgroupamerica.com for details.

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Prospect	Location	What's happening?	Contact
Gemini Operations 1144 E. Market St., Dept. 729 Akron, OH 44316	Nationwide	As part of Goodyear, Gemini operates roughly 600 company-owned outlets and the rest through independent dealers. Last year the chain added 140 dealers spread nationwide, with the largest independents coming from Las Vegas, Phoenix and N.C.	Contracts are reviewed regularly by Sam McDermott (Gemini Mgr. of Operations, 330-796-5945) and Rich Schossler (Service Sales Manager, 330-796-3283). McDermott prefers parts suppliers who cover at least 80 percent of the country.
Grease Monkey International 633 17th St., Ste. 400 Denver, CO 80202	Nationwide (27 states)	Most of Grease Monkey's 200+ locations are independently owned and operated. The company limits its services to oil changes, transmission fluid exchanges, radiator flushes and fills and other quick services.	For information on parts purchasing agreements, contact the company's Denver headquarters, 303-308-1660.
Hertz Corporation 225 Brae Blvd. Park Ridge, NJ 07656	Nationwide	Hertz has automobile maintenance centers at certain airports and in other locations, providing repairs for the company's rental fleet. Collision damage and major repairs are generally performed by independent contractors.	Sharon Rahav handles auto parts in Hertz's Corporate Purchasing Department, 201-307-2000, however, she advises distributors to contact local Hertz locations to find out how the parts are purchased in their areas.
J.D. Byrider Systems, Inc. 12802 Hamilton Crossing Carmel, IN 46032	Nationwide, although most stores are in Ohio and Ind.	A chain of roughly 140 locations (14 company-owned, the rest franchisees) that focuses on selling used vehicles. Approximately 95 percent of the locations have service centers where vehicles are inspected and reconditioned for resale.	National programs are made for parts and you can call 317-249-3000 for the primary contacts. However, franchisees do make their own purchases, so consider approaching them directly.
Jiffy Lube International, Inc. P.O. Box 4427 Houston, TX 77210-4427	Nationwide	Jiffy Lube has more than 2,200 service centers in the U.S. and Canada, and services more than 29 million cars a year. Seventy percent of Jiffy Lube service centers are franchised. The rest are company owned and operated.	You can reach the corporate headquarters in Houston at 713-546-4100.
Jock's Truck Repair Inc. 1455 Ferry Ave. Camden, NJ 08104	N.J.	This independent shop primarily focuses on heavy duty and light trucks, and services them with three technicians. The company is building a new facility and plans to add repair services that will increase the need for parts.	Contact owner Jock Arroliga at 856-963-0060 if you service the Camden area. If necessary you can try Jock's e-mail address at wnkn61c@aol.com.
Kwik Industries Inc. 4725 Nall Rd. Dallas, TX 75244	Nine states: Ark., Calif., Kan., La., Miss., Mo., Okla., Tenn. and Texas	Kwik operates roughly 350 locations (Kwik Kar Lube & Tune, Kwik Kar Oil & Lube, Kwik Brake & Alignment Center). The company hopes to open another 100 centers by 2007. All are independently owned, so some purchasing is done locally.	For distributors interested in being broad suppliers to the Kwik network, call the main number in Dallas, 972-458-9761.
Lee Myles Transmissions 140 Rt. 17, Ste. 200 Paramus, NJ 07652	18 states: Ariz., Ark., Calif., Colo., Conn., Fla., Md., Mass., Mo., N.J., N.Y., Ohio, Okla., R.I., Pa., Texas, Wash., W.V.	Lee Myles is the oldest transmission specialty repair business in the nation, operating more than 85 locations in 18 states. The outlets provide a fleet services program.	According to the corporate office, Lee Myles locations are franchised operations that do all of their own buying. However, the following URL indicates some buying is done at the main headquarters — www.leemyles.com/vendors.htm
Lentz U.S.A. Service Centers 1001 Riverview Dr. Kalamazoo, MI 49001	Most locations are in Mich., with a couple in N. Ind. and one each in Fla. and N.C.	There are about 30 Lentz locations, 17 of which are corporate sites. Offers a full range of services, although they steer clear of major engine and transmission repairs. The company buys and stocks about 85 percent of their parts, outsource the rest.	Office Manager Al Erickson and Franchise Director Gary Thomas makes decisions on most purchases. Contact them at 269-342-2200. Note that if you have a franchised Lentz location near you, the store owner also may be a good starting point.
Merlin Muffler & Brake 1 N. River Lane, Ste. 206 Geneva, IL 60134	Five states: Georgia, Illinois, Michigan, Texas and Wisconsin	Merlin has 70 locations in five states, offering an array of repair services. Merlin has established several approved group buying programs with local distributors and national manufacturers that afford each individual shop special discounts and services.	Franchisees are free to purchase from non-contracted vendors, as long as the parts conform to Merlin's product specifications. Contact Tim Williams, director of special projects, 630-208-9900, ext. 107.
Monro Muffler Brake 200 Hollender Parkway Rochester, NY 14615	Operates more than 560 stores in the mid-Eastern United States.	Has been driving store traffic with oil changes and targeted direct marketing. In the second quarter Monro's exhaust business was up approximately 8 percent, while its brake business increased roughly 10 percent.	V.P. of Merchandising is Dave Baier (sounds like "buyer") and he can be reached in Rochester at 800-876-6676. Note that Monro prefers to supply its outlets with parts from its distribution network, rather than rely on local distributors.
Moran Industries 4444 W. 147th St. Midlothian, IL 60445	Nationwide (except in: Hawaii, Md., Minn., N.D., Ore., R.I., S.D., Wash. and Wisc.)	Moran franchises several repair facilities including: Multistate Transmission, Mr. Transmission, Dr. Nick's Transmissions and Milex. Some buying is done coporately, although independent shop owners should be approached for purchases.	Your corporate contact is V.P. of Corporate Services Jack Yost in Nashville, Tenn., 615-893-6085.
Procare Automotive Services 4401 Rockside Road, Ste. 300 Independence, OH 44131	Eight major markets in five states: Calif., N.C., Ohio, Pa. and Texas	Procare has 100 retail sites and management has plans to grow a national network through acquisitions. Last year it opened a 5,660-sq.-ft., 8-bay shop in Columbus, Ohio, and it acquired 23 sites in Dallas and Houston from America's Service Station.	For more details about ProCare, visit www.procareauto.com , or call the corporate office at 216-520-4700.
Rad Air 2124 Willow Brook Lane Hinkley, OH 44233	Northeast Ohio	Operates four locations around Cleveland. The chain opened its fourth location last spring and this year will enlarge its Medina operation from three bays to nine. Business is good and Owner Andy Fiffick says he'd expand more if he had the manpower.	Contact Andy Fiffick at his office in Hinkley, 330-220-8384. Andy's interest in growing the business might extend him into the Akron area in the near future.
Rick's Auto Repair 1614 First Ave. Middletown, OH 45044	Southwest Ohio	Owner Rick King sank \$65,000 into his business to expand into custom accessories. He partnered with a local Valvoline site to offer quick oil changes. And in 2004 he wants to add two more bays to his shop, which would give him six.	King is making these moves to boost his bottom line by as much as \$500,000. With that type of growth target, this independent is worth pursuing. Call King at 513-423-6585.

Prospect	Location	What's happening?	Contact
Ryder System Inc. 3600 N.W. 82nd Ave. Miami, FL 33166	National	Ryder has 700 service locations that care for close to 160,000 pieces of equipment, most in the medium- to heavy-duty arena, but with some light-duty repairs. National programs are the norm, with minimal buying from WDs.	Any established programs for Ryder start with Steve Kulick at the company's Miami headquarters, 305-500-3518.
Sears Auto Centers 3333 Beverly Road Hoffman Estates, IL 60179	Nationwide	Sears currently operates 800 Sears Automotive Centers. You might recall Sears sold National Tire and Battery last year to TBC Corporation.	The undercar buyer for Sears Automotive Centers is Dave Irlbacker, 847-286-7307. Dave handles all purchases for installed parts.
State of Oregon Dept. of Admin. Services 1225 Ferry St. S.E. Salem, OR 97310	Ore.	Gov. Ted Kulongoski would like for the state's Administrative Services to control the purchasing, maintenance and management of vehicles for all but a handful of agencies. The state has about 7,300 cars, vans and light-duty vehicles.	Chief Procurement Officer Dianne Lancaster, 503-378-3529. For details on the bidding process for the state of Oregon, go online at www.das.state.or.us .
State of South Carolina Materials Management 1201 Main St., Ste. 600 Columbia, SC 29201	S.C.	Beginning this year, South Carolina expects to save \$2.5 million a year by operating state cars and vans past the traditional 100,000-mile lifespan. A new program called Golden Cars could mean more need for parts, but you need a supply contract.	To put in a bid contact Procurement Manager-Commodities Jeff Patterson at 803-737-0603 in the state's Materials Management Office. For details on S.C.'s Auto and Light Truck Parts Contracts visit www.state.sc.us/mmo .
STS Tire and Auto Centers 400 W. Main St. Bound Brook, NJ 08805	Three states: N.Y., N.J. and Pa.	STS is the largest independent tire and automotive service company in the Northeast with more than 104 locations. Primary buying is handled at the main office. National programs have been established with NAPA, CARQUEST and recently AutoZone.	Corporately all parts come from the Tire Dealer Supply network and the buyer of those items is Sean Franciscus in the Purchasing Department, 732-356-8500, ext. 273. Individual locations do buy parts from jobbers/WDs as needed.
Taxi Cab Operators	Macon, Ga., and surrounding areas	Last year the city of Macon passed a rule requiring cab companies to undergo annual inspections by the city's vehicle maintenance department. This is good news for distributors interested in servicing these fleets.	There are eight cab companies in the Macon area, with the two largest being Yellow Cab (with 15 vehicles) and Radio Cab (with eight vehicles). Yellow Cab can be reached at 478-785-1124, while Radio's phone is 478-781-0076.
TBC Corporation 4770 Hickory Hill Road Memphis, TN 38141	Nationwide	TBC Corporation operates Tire Kingdom and Big O and last year made two significant acquisitions — Merchant's Tire & Auto Centers and National Tire & Battery. TBC plans to have approximately 1,215 locations by the end of 2004.	Recently the decision was made to coordinate all major purchasing agreements for Big O, Merchants, Tire Kingdom and NTB through TBC Corporation. V.P. of Procurement Andy Dudash is the primary contact, 901-541-3606.
Texas Oil X Change 4360 Beltway Pl., Ste. 250 Arlington, TX 76018	Dallas/Ft. Worth area	Texas Oil X Change operates six oil and lube centers, and one full-service repair shop. The locations offer typical services for oil and lube, but the repair shop offers broader services. The chain also has a fleet program.	All buying for the Texas Oil X Change lube centers is done by President Bruce Williamson, 817-466-9652, ext. 11. Parts for the repair shop in Duncanville, Texas, are purchased by Shop Manager Eric Ellison.
Tireman Auto Centers 1549 Cambell St. Toledo, OH 43607	Operates in Ohio and Mich.	Don't let the name fool you. Tireman provides mechanical repairs and batteries, along with their tire replacement/repair services. The chain is a division of World Tire and has agreements with numerous local suppliers — including NAPA jobbers.	Anyone supplying parts in the Toledo area should contact Purchaser Dave Price at his direct line, 419-724-8511.
Tires Plus 2021 Sunnysdale Blvd. Clearwater, FL 33765	Nationwide (600 locations)	Offers tire repair and replacement, but also has other services for wheels and suspension work. Primarily operates in the Midwest and Southeast.	In the corporate office contact Scott Houston in the Purchasing Department, 800-269-4424. The franchise locations also do some purchasing on their own, so contact them directly.
Tuffy Auto Service Centers 1414 Baronial Plaza Dr. Toledo, OH 43615	Del., Fla., Ill., Ind., Iowa, Ky., Md., Mich., Minn., Neb., N.C., N.D., N.J., Ohio, Pa., S.D., Va. and Wisc.	There are approximately 250 Tuffy locations and the company is always looking for new franchisees. Note that Tuffy also owns Car-X, but the buying for the two companies is handled separately.	Contact V.P. of Operations Roger Hill in the Toledo office, 419-865-6900.
Unzueta's Auto Repair 2098 S. 4th Ave. Yuma, AZ 85364	Ariz. and Calif.	Owner Saul Unzueta says its sometimes hard for independent shop owners to locate good parts suppliers. He's adding tires and related services for his facility, which has six bays and four technicians.	Distributors in the Yuma area should contact Saul via phone at 928-539-7073. He also can be reached via his e-mail address at crewchief3995@aol.com .
Valvoline Instant Oil Change 3499 Blazer Parkway Lexington, KY 40509	Nationwide	VIOC has 730 locations in the U.S., offering oil changes and preventive maintenance checks.	The corporate number for Valvoline Instant Oil Change is 859-357-7777
Victory Lane Quick Oil Change, Inc. 405 Little Lake Dr. Ann Arbor, MI 48103	Mich.	Corporation owns six of the roughly 50 locations, the rest are run by franchisees. Performs basic oil change services, as well as fluid checks and other quick services, such as wiper and filter replacements.	Contact District Manager Vinnie Black at the corporate headquarters, 734-996-1196.
Yellow Cab Management Inc. 1730 S. Indiana Ave. Chicago, IL 60616	Chicago and surrounding area	The largest cab operator in the Windy City, Yellow Cab owns 521 taxi medallions and manages and dispatches 1,985 additional taxis owned by others and affiliated under the Yellow name and Wolley Cab Assn. Apparently Yellow is for sale.	The main number for Yellow is 312-225-7440.